

# Mac Thomson

MMIS Core Management Team



E: Mac@MMIS.co | M: +968 7941 9905

Mac has a proven and practical approach to identifying and delivering new business opportunities while ensuring that current assets and business interests are managed in a profitable manner.

As a trusted advisor to international businesses and regional public institutions, Mac has worked for over 15 years with leading organisations that are established in the Middle East and are actively seeking international business, or international businesses that are keen to explore new markets in the Middle East. At all stages Mac delivers value-added, tangible and sustained outcomes for the stakeholders.

## **Food Security**

Working with regionally based businesses and associated Ministries to identify commercial activities and resources to improve food security issues in Oman and the countries of the GCC.

## **Renewable Energy**

Mac has advised international companies in the renewable energy sector on effective, and often boutique, methods for entering new markets. In tandem he has worked with local businesses to develop mutually beneficial commercial activities with the international companies.

Recently MMIS was appointed the sole reseller for Fulcrum3D, an international provider of superior technical solutions for remote measurement and reliable data for the development and security of bankable renewable energy projects.

## **Education and Training**

In an ongoing advisory role Mac is coordinating with a leading Australian education institution to educate and train Omani and international students. This focus, from entry level certificates through to diplomas and advanced diplomas that provide a relevant education and training system that delivers high quality outcomes of international standards.

## **Hospitality and Tourism**

Mac is a manager, operator and investor in hotels, serviced offices and related assets, and heads an established hotel and asset management and investment company that maintains a focus on mid-range and upscale properties. He has developed a commercial platform that turns underperforming hotel assets into profit generating properties that will consistently deliver double digit returns to the investor.

In all aspects of his professional life Mac is known for his direct leadership, accurate financial analysis, entrepreneurial spirit, enthusiasm and energy — positive characteristics for any industry. As a highly effective communicator, his approach helps form efficient and diversified teams that work together harmoniously. His management approach creates a constructive workplace that encourages growth and a common sense of purpose.